



CaaS

Consulting As A Service



Dr. Amit Preenja

Head Of Talent Management – (Somany Impresa Group)

Formerly :
Hon. Chairman –(The Institute of Management Consultants of India)
&
Hon. Vice President – (Corporate Affairs –Asian African chamber of commerce & industry)

PROFESSIONAL SUMMARY

- Amit has an illustrious career of more than 2 decades having worked with Top fortune 500 organisations in IT ,Telecom & service industry ..He has worked with Intel , hp, IBM -Lenovo , Microsoft , Reliance Comm, SingTel , Vodafone , TATA Comm, InspireOne (Tack TMI), Somany Impresa Group in various roles and capacities .
- He has an overall experience of more than 2 decades in Sales leadership roles, Corporate Strategy & a brief stint in HR (L&D).
- Amit has multiple certifications / Knowledge in Technology areas like Cloud , IOT , Security , Hosting , Networking , AI/ML . He has been a Digital Transformation Consultant and has led many turn-key projects like MPOS , Smart Cities , Retail Banking , Hospitality Automation and many more initiatives that have transformed the way of Business across Industries .
- Amit also specialises as Management consultant helping organisations in developing their GTM/RTM strategies and People management strategies giving Business Acceleration and Growth by challenging the status Quo.
- Amit is an experience professional in areas of Talent Assessment , Coaching , Consulting , Training , Mentoring & Counselling at different role & job levels.

AWARDS & Accolades

- Amit was Conferred with Most Admired Global Indian Award in 2020 by Passion Vista (UB group)
- Amit was conferred with Man of Excellence Award by Indian Achievers Forum in 2021 .
- Amit was conferred with Education Excellence Award in 2023 by True Toppers.
- Amit was conferred an Award of Top 20 HR leaders (L&D) and Most versatile L&D Leader for 2022 by Transformance forum.
- Conferred an Award of Top Leadership & Business Coach by Brands Global Media Awards in 2022
- Conferred as Top 20 HR leaders of 2023 by Transformance media
- Conferred as Best CLO of the year 2024 by Gain Skills media
- Distinguished member of Jury Panel for ETHR future skill awards 2024

Training EXPERIENCE

- Trained 1200+ Sales team members in B2B technology sales for a Large MNC on Global Sales Methodology followed by Functional Coaching
- Delivered result-oriented programs for different functions mapping the Impact Matrices with Key KRA's of the Role .
- Designed and developed Role Based Academies – Learning Journeys for customer facing roles with Business Impact for a large MNC
- Designed L&D strategy for Digital Adoption through platform integration and weaved it back in Talent Management engine for Large MNC.
- Delivered Functional , Integral , Business and Technology training programs for employees in different roles for large MNC
- Have been part of Brandon Hall winning L&D initiatives with a Large MNC.

EDUCATION & CERTIFICATIONS

- Certified in Leadership with AI from ISB Hyderabad
- Certified Emerging CHRO by IIM Indore
- Bachelors in Computer Applications , IGNOU
- GNIIT -4 years N/W Engg. Equivalent
- Master's in Business Administration (Mktg) IIPM
- Master's in Computers Application ,IGNOU
- Doctorate in Management , NIMS
- Post Doctoral D.Litt in HRM , UET , USA
- Certified in Technical Trainings. In (CCNA , CCSP , UCC, Cloud , IOT , SMAC, AI, ML , AR, VR, IR , Block Chain, Big Data etc
- Executive Member –Public Police NGO

KEY AREAS OF EXPERTISE

- Certified Management Consultant by International Council of Management Consulting Institutes ICMCI
- Certified Technology Consultant by CDC –M.o.SC &T
- Certified Learning & Development Professional by Global Skill Development Council GSDC
- Certified Design Thinking Practitioner by Stanford University
- Certified Life Coach by International Coaching Federation ICF
- Certified Executive Coach by International Coaching Federation ICF
- Life Member – AIMA , DMA , IBMRC , ISTD , NHRDN
- Past Chairman – Institute of Mgmt Consultants of India
- Past Chairman – Asian African Chamber of Commerce